Theodore S. Wills

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CAPITAL CAMPAIGN & FEASIBILITY STUDY EXPERIENCE

Account Executive for Guidance In Giving, Inc.

Tel. 888.757.5444

www.guidanceingiving.com

Responsible for coordinating all phases of Capital Fund Raising for Catholic dioceses, parishes and schools based upon the principles of stewardship. Responsibilities included: Leadership Gift Solicitations; Special Gift Reception presentations; supervision and training of campaign workers; facilitating weekly volunteer meetings; auditing financial campaign records; creating and publishing brochures, newsletters, press releases, follow-up letters to parishioners and weekly progress reports. Utilized a specially developed software program (Campaign Management System) to implement all aspects of the campaign plan on a daily basis. Direct, personal and thorough representation of clients provided on a bi-cultural and bi-lingual basis in Spanish. In the course of seventeen campaigns, my volunteer teams have raised over \$26 million in pledges and gifts.

July 09 -- St. Juan Diego Church

November 09 Pasadena, Texas Tel. 713.477.6693

Reverend José Romero, O.S.A.

Continuing the Legacy of St. Juan Diego

Bi-lingual capital campaign for a combination of construction projects and debt repayment. This "mission parish" raised \$1.2 million towards their goal of \$2.1 million. Average pledge equaled

\$1,800.

October 08 -- Queen of Angels Church

Present Alpine, California Tel. 619.445.2145

Reverend Chris Kintanar

Campaign Feasibility Study

Interviewed parish leaders and surveyed parishioners regarding \$12 million campus master plan in light of changing economic and demographic considerations.

June 08 -- **Diocese of Beaumont**

September 08 Beaumont, Texas Tel. 409.924.4300

Most Reverend Curtis J. Guillory, S.V.D., D.D.

Letty Lanza, Director of Stewardship & Communications

Together for God's Good Work

Bi-lingual diocesan capital campaign to raise \$25 million for eight critical capital and endowment needs. Responsible for all preparations for 19 parishes/missions with \$4 million goal. Campaign suspended due to Hurricane Ike.

March 07 -- St. Dominic's Catholic Church

May 07 San Antonio, Texas Tel. 210.435.6211

Reverend Eric J. Ritter

Together We Build

Bi-lingual capital campaign aimed at raising \$2 million towards new church. Completed all preparations and major receptions. Led campaign committee to raise 70% of total pledges.

February 07 -- St. Mary Church

March 07 Jackson, Tennessee Tel. 731.668.2596

Reverend Thomas Kirk

Campaign Feasibility Study

Interviewed parish leaders and surveyed parishioners in both English and Spanish regarding

aspects of capital campaign for a new church.

January 07 **Diocese of Victoria**

Victoria, Texas Tel. 361.573.0828

Michael Brown, Finance Officer

Campaign Feasibility Study

Interviewed pastors in rural parishes regarding upcoming diocesan capital campaign.

August 06 -- Holy Family Cathedral

December 06 Anchorage, Alaska Tel. 907.276.3455

Reverend Donald Bramble, O.P., Pastor

Continue the Mission

Bi-lingual capital campaign that raised 20% over \$1 million goal for deferred maintenance and

future construction.

April 06 -- St. Peter of the Fields Parish

May 06 Rootstown, Ohio Tel. 330.494.2759

Reverend Kevin Fete, Pastor (deceased, 7/06)

Contact: Pat Palombo, CFRE, Director of Development &

Stewardship, Diocese of Youngstown Tel. 330.744.8451

Upon This Rock I Build My Church

Capital campaign to build new church and endow historic church. Parish's original goal was to raise \$350,000. Campaign raised \$600,000 with over 50% participation and \$3,800 average gift.

March 06 St. Albert of Trapani Parish

Houston, Texas Tel. 281.452.9865

Reverend Philip Wilhite, Pastor Campaign Feasibility Study

Bi-lingual Feasibility Study for a capital campaign to build a new church. Counsel prepared all

interviews, surveys and communications in English and Spanish.

February 06 St. John the Apostle Parish

Dallas, Texas Tel. 817.284.4811

Reverend D. Timothy Thompson, Pastor

Faith Compelled by Grace

Conducted all preparatory activities for bi-lingual capital campaign to build a new church.

August 05 - St. Andrew Parish

January 06 Channelview, Texas Tel. 281.452.9865

Reverend Christopher Shackelford, Pastor

Growing Together in Faith

Bi-lingual capital campaign to build a family life center. The parish raised over \$1 million towards

their goal of \$1.5 million.

April 05 -- St. Patrick Parish

May 05 Pasco, Washington Tel. 509.547.8841

Rev. Msgr. Pedro Ramirez, Pastor

Enhanced offertory campaign conducted in both English and Spanish.

April 03 -- Our Lady of Guadalupe Parish

June 03 Anchorage, Alaska Tel. 907.248.2000

Reverend Vince Blanco, Pastor

A Time to Build, A Time to Remember

Bi-lingual capital campaign raised \$2.1 million to build a new church. Coordinated efforts of

Anglo, Hispanic and Filipino communities.

February 03 -- Skagit Valley Capital Campaign

March 03 Mount Vernon, Washington Tel. 360.336.6622

Reverend J. Patrick McDermott, Pastor Celebrating Our Past, Creating Our Future

Bi-lingual capital campaign for various improvements to five churches administered together.

January 03 St. Patrick Parish

Anchorage, Alaska Tel. 907.337.1538

Reverend Scott Medlock, Pastor

Our Faith... Our Future

Capital campaign for debt reduction and fulfillment of contribution to diocesan campaign.

Campaign raised \$750,000 in five-week long effort.

September 02 -- Holy Spirit Catholic Community

December 02 Central Falls, Rhode Island Tel. 401.726.2600

Reverend Eugene Lessard, Pastor (retired)

Now More Than Ever

Bi-lingual capital campaign to raise \$800,000 for remodeling of convent into Religious Education Center reached \$700,000. Hispanic average three-year pledge was a record \$1,200 in poorest city

of the state.

August 02-- St. Aloysius Parish

September 02 Bowling Green, Ohio Tel. 419.352.4195

Very Rev. Edward J. Schleter, Pastor

Remembering Our History, Empowering our People

Successful capital campaign for remodeling of parish offices and a series of other projects.

April 02 -- Blessed Sacrament Parish

June 02 Toledo, Ohio Tel. 419.472.2288

Reverend Robert Reinhart, Pastor (retired)

Our Faith...Our Future

Capital campaign for school expansion and debt reduction and fulfillment of diocesan pledge

raised \$1.2 million of a goal of \$1.5 million.

January 02-- St. Charles Borromeo Parish

April 02 Boardman, Ohio Tel. 330.758.2325

Reverend Daniel M. Venglarik, Pastor

Enhancing Our Ministries Campaign

Capital campaign for ministries building and school expansion raised \$2.2 million of a goal of \$3 million.

September 01-- St. Raphael's Parish

December 01 St. Petersburg, Florida Tel. 727.821.7989

Rev. Msgr. J. Bernard Caverly, Pastor

Our Faith, Our Family, Our Future Campaign

The parish raised \$2.9 million towards construction of a new church and payment of diocesan appeal contribution.

August 01-- Our Lady of Guadalupe Parish

September 01 Anchorage, Alaska Tel. 907.248.2000

Reverend Vince Blanco, Pastor

Campaign Feasibility Study

Conducted interviews and parish survey regarding capital campaign for a new church in both

English and Spanish.

March 01-- Our Lady of Lourdes Parish

June 01 Dunedin, Florida Tel. 727.733.3606

Reverend Thomas Madden, Pastor

Continuing the Vision for All Generations Campaign

Parish capital campaign to raise funds for a new parish center and to satisfy the parish's

participation in diocesan campaign. Campaign raised \$2.8 million of a \$3 million goal.

January 01 -- St. Jerome Parish

March 01 Largo, Florida Tel. 727.595.4610

Rev. Msgr. Bernard Muldoon, Vicar General & Pastor

Our Time to Build Capital Campaign

Capital Campaign raised \$3.5 million on a minimum goal of \$3 million. The parish was seeking

funds to construct a new parish center for use by a number of different parish ministries.

October 2000 -- St. Michael the Archangel Parish

December 2000 Canton, Ohio Tel. 330.492.3119

Reverend Bradford Helman, Pastor

Sharing God's Blessings Capital Campaign

Debt campaign surpassed the \$1.5 million goal to retire all debt from church and school gym

construction project.

August 2000 -- St. Gregory Parish

October 2000 Warwick, Rhode Island Tel. 401.884.1666

Reverend Alfred V. Ricci, Pastor

Project 2000: Our Faith, Our Future Capital Campaign

Successful capital campaign to build additional classroom space for religious education raised

\$1.2 million.