

Theodore S. Wills

15506 Liberty Pine Lane, Houston, TX 77049
Tel. 281.520.6689 | E-mail: tswills@hotmail.com
Website: <http://www.tedwills.info/>

CAPITAL CAMPAIGN & FEASIBILITY STUDY EXPERIENCE

Account Executive for Guidance In Giving, Inc.
www.guidanceingiving.com

Tel. 888.757.5444

Responsible for coordinating all phases of Capital Fund Raising for Catholic dioceses, parishes and schools based upon the principles of stewardship. Responsibilities included: Leadership Gift Solicitations; Special Gift Reception presentations; supervision and training of campaign workers; facilitating weekly volunteer meetings; auditing financial campaign records; creating and publishing brochures, newsletters, press releases, follow-up letters to parishioners and weekly progress reports. Utilized a specially developed software program (**Campaign Management System**) to implement all aspects of the campaign plan on a daily basis. Direct, personal and thorough representation of clients provided on a *bi-cultural and bi-lingual basis* in Spanish. In the course of seventeen campaigns, my volunteer teams have raised over **\$26 million** in pledges and gifts.

- July 09 -- **St. Juan Diego Church**
November 09 Pasadena, Texas Tel. 713.477.6693
Reverend José Romero, O.S.A.
Continuing the Legacy of St. Juan Diego
Bi-lingual capital campaign for a combination of construction projects and debt repayment. This "mission parish" raised \$1.2 million towards their goal of \$2.1 million. Average pledge equaled \$1,800.
- October 08 -- **Queen of Angels Church**
Present Alpine, California Tel. 619.445.2145
Reverend Chris Kintanar
Campaign Feasibility Study
Interviewed parish leaders and surveyed parishioners regarding \$12 million campus master plan in light of changing economic and demographic considerations.
- June 08 -- **Diocese of Beaumont**
September 08 Beaumont, Texas Tel. 409.924.4300
Most Reverend Curtis J. Guillory, S.V.D., D.D.
Letty Lanza, Director of Stewardship & Communications
Together for God's Good Work
Bi-lingual diocesan capital campaign to raise \$25 million for eight critical capital and endowment needs. Responsible for all preparations for 19 parishes/missions with \$4 million goal. Campaign suspended due to Hurricane Ike.
- March 07 -- **St. Dominic's Catholic Church**
May 07 San Antonio, Texas Tel. 210.435.6211
Reverend Eric J. Ritter
Together We Build
Bi-lingual capital campaign aimed at raising \$2 million towards new church. Completed all preparations and major receptions. Led campaign committee to raise 70% of total pledges.

February 07 -- **St. Mary Church**
 March 07 Jackson, Tennessee Tel. 731.668.2596
 Reverend Thomas Kirk
Campaign Feasibility Study
 Interviewed parish leaders and surveyed parishioners in both English and Spanish regarding aspects of capital campaign for a new church.

January 07 **Diocese of Victoria**
 Victoria, Texas Tel. 361.573.0828
 Michael Brown, Finance Officer
Campaign Feasibility Study
 Interviewed pastors in rural parishes regarding upcoming diocesan capital campaign.

August 06 -- **Holy Family Cathedral**
 December 06 Anchorage, Alaska Tel. 907.276.3455
 Reverend Donald Bramble, O.P., Pastor
Continue the Mission
 Bi-lingual capital campaign that raised 20% over \$1 million goal for deferred maintenance and future construction.

April 06 -- **St. Peter of the Fields Parish**
 May 06 Rootstown, Ohio Tel. 330.494.2759
 Reverend Kevin Fete, Pastor (deceased, 7/06)
Contact: Pat Palombo, CFRE, Director of Development &
 Stewardship, Diocese of Youngstown Tel. 330.744.8451
Upon This Rock I Build My Church
 Capital campaign to build new church and endow historic church. Parish's original goal was to raise \$350,000. Campaign raised \$600,000 with over 50% participation and \$3,800 average gift.

March 06 **St. Albert of Trapani Parish**
 Houston, Texas Tel. 281.452.9865
 Reverend Philip Wilhite, Pastor
Campaign Feasibility Study
 Bi-lingual Feasibility Study for a capital campaign to build a new church. Counsel prepared all interviews, surveys and communications in English and Spanish.

February 06 **St. John the Apostle Parish**
 Dallas, Texas Tel. 817.284.4811
 Reverend D. Timothy Thompson, Pastor
Faith Compelled by Grace
 Conducted all preparatory activities for bi-lingual capital campaign to build a new church.

August 05 - **St. Andrew Parish**
 January 06 Channelview, Texas Tel. 281.452.9865
 Reverend Christopher Shackelford, Pastor
Growing Together in Faith
 Bi-lingual capital campaign to build a family life center. The parish raised over \$1 million towards their goal of \$1.5 million.

April 05 -- May 05	<p>St. Patrick Parish Pasco, Washington Rev. Msgr. Pedro Ramirez, Pastor Enhanced offertory campaign conducted in both English and Spanish.</p>	Tel. 509.547.8841
April 03 -- June 03	<p>Our Lady of Guadalupe Parish Anchorage, Alaska Reverend Vince Blanco, Pastor <i>A Time to Build, A Time to Remember</i> Bi-lingual capital campaign raised \$2.1 million to build a new church. Coordinated efforts of Anglo, Hispanic and Filipino communities.</p>	Tel. 907.248.2000
February 03 -- March 03	<p>Skagit Valley Capital Campaign Mount Vernon, Washington Reverend J. Patrick McDermott, Pastor <i>Celebrating Our Past, Creating Our Future</i> Bi-lingual capital campaign for various improvements to five churches administered together.</p>	Tel. 360.336.6622
January 03	<p>St. Patrick Parish Anchorage, Alaska Reverend Scott Medlock, Pastor <i>Our Faith... Our Future</i> Capital campaign for debt reduction and fulfillment of contribution to diocesan campaign. Campaign raised \$750,000 in five-week long effort.</p>	Tel. 907.337.1538
September 02 -- December 02	<p>Holy Spirit Catholic Community Central Falls, Rhode Island Reverend Eugene Lessard, Pastor (retired) <i>Now More Than Ever</i> Bi-lingual capital campaign to raise \$800,000 for remodeling of convent into Religious Education Center reached \$700,000. Hispanic average three-year pledge was a record \$1,200 in poorest city of the state.</p>	Tel. 401.726.2600
August 02-- September 02	<p>St. Aloysius Parish Bowling Green, Ohio Very Rev. Edward J. Schleiter, Pastor <i>Remembering Our History, Empowering our People</i> Successful capital campaign for remodeling of parish offices and a series of other projects.</p>	Tel. 419.352.4195
April 02 -- June 02	<p>Blessed Sacrament Parish Toledo, Ohio Reverend Robert Reinhart, Pastor (retired) <i>Our Faith...Our Future</i> Capital campaign for school expansion and debt reduction and fulfillment of diocesan pledge raised \$1.2 million of a goal of \$1.5 million.</p>	Tel. 419.472.2288
January 02-- April 02	<p>St. Charles Borromeo Parish Boardman, Ohio Reverend Daniel M. Venglarik, Pastor</p>	Tel. 330.758.2325

